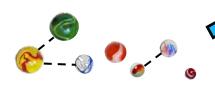


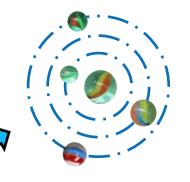


We need to study a complex reality and quickly identify disruptions and possible solutions

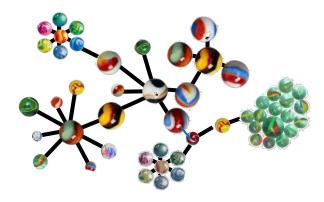
Stage 2
Industrial Value Chains
driven by specialization

Stage 1 Islands of Excellence driven by individuality





Stage 3 Co-Evolving Ecosystems driven by synergy



Keystone Agents

Relatedness between different sectors directly or indirectly related What is often crucial are the companies that are in between fields

Source: Athanasios G. Konstandopoulos, CERTH

CLUSTERS

Clusters are geographic concentrations of industries

Clusters are economic actors and associated institutions located near each other that are related by knowledge, skills, inputs, demand, and/or other linkages.

- Clusters are not only a concept but a real economic phenomenon with measurable economic effects
- Clusters have a positive impact on regional and industry performance, including job creation, patenting, and new business formation
- Drivers of the agglomeration of economic activity, and thus the creation of clusters, can be input-output linkages, labour market pooling, knowledge spillovers, local demand conditions, specialised institutions, the organisational structure of regional business, and social networks

Delgado, Mercedes/Porter, Michael E./Stern, Scott, 2013: Defining Clusters of Related Industries, Working Paper 20375 of the National Bureau of Economic Research

The **Aviation Valley in southeastern Poland** is famous for its aerospace industry and pilot training centers. This region has a **heavy concentration of aerospace industry**, scientific research centers, educational and training facilities. The Aviation Valley Association represents over 170 companies. The **objectives** are

- 1. the organization and development of a low-cost supply chain,
- 2. the further development of aerospace research, aptitude and skill,
- 3. the creation of favorable conditions in order to enhance the development of aerospace industry enterprises in this region.

Clusters have reached a sufficient scale to develop specialised

- ✓ Expertise
- Services
- Resources
- Suppliers
- ✓ Skills





Cluster organisations are legal entities

Cluster organisations provide and channel specialised and customised business support services to stimulate innovation activities, especially in SMEs.

- Cluster organisations support the strengthening of collaboration, networking and learning in innovation clusters
- They usually facilitate strategic partnering across clusters, have experience in working cross-sectorial and between domains, and can set up multi-stakeholder projects
- Cluster organisations provide trustful relations within triple helix constellations among (regional) stakeholders and are knowledgeable about existing competencies, potentials and needs in the economic domain
- Cluster organisations come in many shapes, sizes, structures, and are developed top-down or bottom-up

European Commission, 2016: Smart Guide to Cluster Policies, Guidebook Series: How to support SME Policy from Structural Funds European Commission, 2020; S3 Cluster Organisations, Smart Specialisation Platform

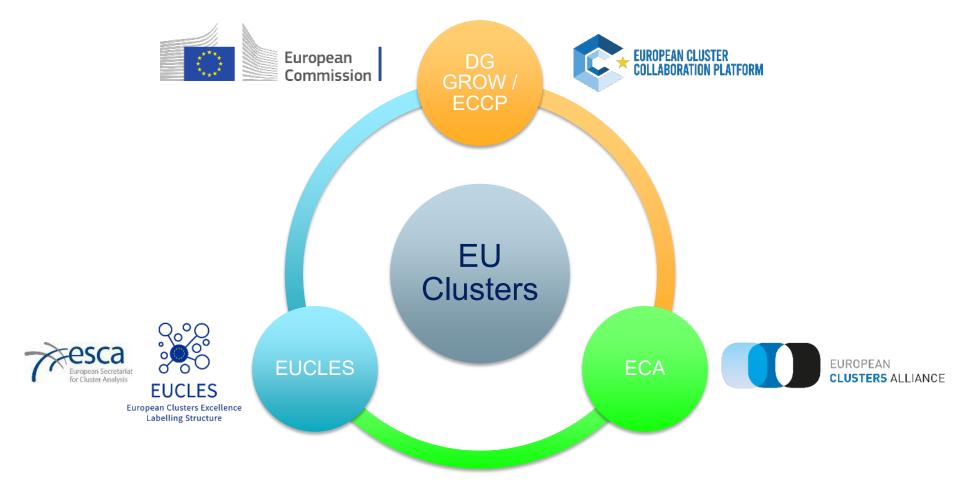
Services of cluster organisations include: ✓

- Innovation projects
- Networking and matchmaking
- Business / Market Intelligence

- Improving business environment
- Human resource upgrading
- Internationalisation
- Influencing legal framework



Europe has a rich landscape of cluster organisations. There are around 1,000 European cluster organisations registered on the **European Cluster Collaboration Platform**



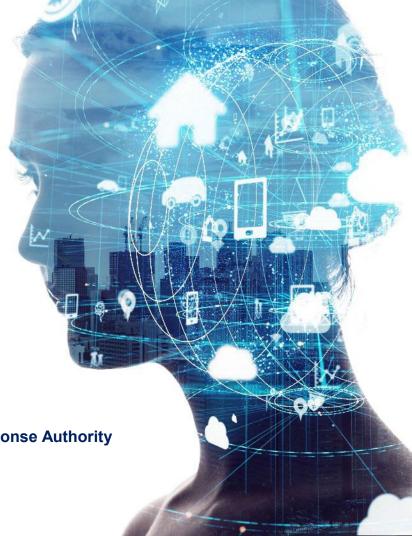


The European Clusters Alliance joins

- 23 national associations of clusters and vertical networks
- representing more than 900 clusters organisations
- 150,000 of our most innovative businesses

We have representatives in the

- EU Industrial Forum
- EU expert group on Smart Specialisation Strategies
- EU expert group for the Interregional Innovation Investments
- High level working group eDIH
- HERA European Health Emergency Preparedness and Response Authority
- European Economic and Social Committee





Our members

Austria National Cluster Platform

Bulgaria Veritas Cluster

Czech Republic National Cluster Association

Denmark Food & Bio Cluster

Finland East and North Finland

France Association Française des Pôles de Compétitivité

France Clusters

Germany go-cluster

Greece CHORUS Cluster

Hungary IKOSZ Hungarian National Alliance of Innovative Clusters

Italy REI - Reindustria Innovazione

Latvia Latvian Clusters Network

Lithuania KlasterLT

Poland Polish Clusters Association

Portugal Portugal Clusters

Romania Clustero

Slovakia Union of Slovak Clusters

Spain Spanish Federation of AEIs & Clusters

Sweden Clusters of Sweden

Ukraine Ukrainian Cluster Alliance





EUCLES: Cluster Management









Eligibility Criteria

The award of a Quality Label is conditional on the operational set-up of the applying organisation. Applying organisations must prove their status as a "cluster organisation" as defined by the EC.

- Existence of a real-existing technologically/sectorally/regionally focused cluster initiative with a
 dedicated cluster management of at least 0.5 full-time equivalent in place and at least 15 clearly
 committed cluster participants with a majority originating from the private sector.
- The cluster management organisation must support the "enhancement of collaboration, networking
 and learning" and "provides or channels specialised and customised business support" to stimulate
 innovative activities, especially to SME. The cluster management facilitates or implements a
 minimum number of services (≥ 5 different activities during the past year) addressing ≥ 2 different
 defined strategic priority areas.
- The cluster management organisation is listed on the <u>European Cluster Collaboration Platform</u> (<u>ECCP</u>).

https://www.cluster-analysis.org/cluster-management-excellence



Clusters matter Policy recommendations

Clusters matter



13.5% Higher average wage



+0.7%

Higher annual wage growth rate



+0.5%

Higher annual employment growth rate



143%

More Global Frontier Firms



77%

More High-Growth Firms



141%

More rapidly growing start-ups

in specialised clusters than in other locations

https://www.clustercollaboration.eu/sites/default/files/eu initiatives/eocic european panorama of clusters and industrial change 2019.pdf





Don'ts	Do's
Support individual specialised firms	Support new activities, in particular those being undertaken by groups or networks of related industries
Create clusters from scratch (i.e. implementing 'wishful thinking' of policy-makers)	Facilitate the growth of clusters by building upon existing strengths (i.e. implementing evidence-based policy by building upon a comparative analysis of regional strengths and 'entrepreneurial discovery')
Fund large numbers of widely varied clusters	Fund strategic cluster initiatives that focus on promoting the strengths, linkages and emerging competences and which are in line with the aims of national/regional smart specialisation strategies
Follow growth trends without reflection	Capitalise upon regional competences to diversify into new activity areas and to develop emerging industries
Follow a narrow sectoral cluster approach	Follow a systemic cluster approach focusing on related industries by capturing cross-sectoral linkages
Develop and implement cluster policy in isolation from other policy areas	Adopt an inclusive and participatory cluster approach (i.e. involving businesses, investors, academics and policy-makers, and making links with related policy themes such as R&D, innovation, entrepreneurship, access to finance, SME internationalisation etc.)
Support cluster initiatives that are only inward looking	Support cluster initiatives that have an international perspective on the positioning of the cluster in international value chains
Focus exclusively on strengthening regional partnerships	Build regional partnerships as a basis for joining European Strategic Cluster Partnerships

 $\underline{\text{https://s3platform.jrc.ec.europa.eu/documents/20182/84453/Smart+Guide+to+Cluster+Policy/fd0f16b9-0759-43ca-b950-ec0192e220c8}$



EUROPEAN CLUSTER COLLABORATION PLATFORM

Our mission in a nutshell

Our mission is to be the European online hub for cluster stakeholders
(cluster organisations, policymakers and other related stakeholders
from the cluster ecosystem) and the reference one-stop-shop for
stakeholders in third countries aiming to set up partnerships with
European counterparts

1600+

Profiled cluster organisations worldwide



Successful events

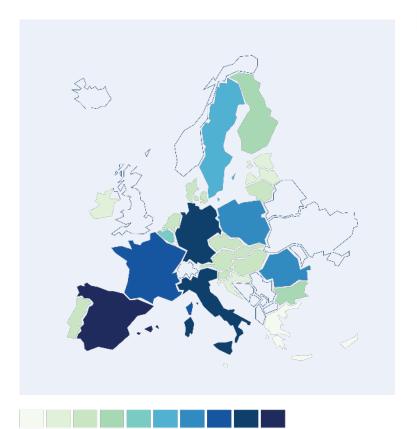
EU Clusters Talks Clusters meet Regions Matchmaking Events 519

Bilateral meetings



Clusters in Europe







Clusters in Finland

AFDA - Association of Finnish Defence and Aerospace Industries

Agri-Food Cluster North Savo

Arctic Construction Cluster Finland

Arctic Design & Development Environments Cluster, Lapland University of Applied Sciences

Arctic Safety, Lapland University of Applied Sciences

Arctic Smart Rural Community, ProAgria Lapland

Bio and Circular Cluster

Blue Economy Mikkeli

Business Joensuu

CLIC Innovation Oy

DIMECC Ltd.

Energy Cluster North Savo

Finnish Water Forum

Green Net Finland

Greenreality Network

ITS Finland

Kuopio Health Co-op.

Kuopio Water Cluster

Lahti Mechatronics Network

Memory Campus

Merinova

Nordic Innovation Accelerator

OIA/ Agile Commercialization

OIA/ ICT & Digitalization

OIA/ OuluHealth

Oulu Automotive Cluster

Photonics Finland

Robocoast Cluster

Smart and Sustainable Arctic Tourism

Smart City Innovation Cluster

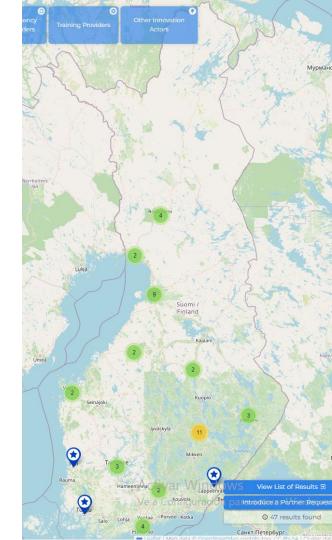
South Savo Food Cluster

Tampere Imaging Ecosystem

Tampere Region Safety and Security Cluster

Water Cluster Finland





Cluster industries and sectors

Academy

Agri-food

Agri-tech

Aquatic products

Audiovisual

Aviation & Space

Beauty industry

Bioeconomy

Business agency

Clothing

Construction

Education

Energy

Engineering

Fashion

Financial services

Government

Green economy

Human resources

Investor

Information

technology

Law

Manufacturing

Maritime

Mining

Packaging

Science

Security

Smart cities

Social economy

Sports

Tech

Tourism

Transport

Veterinary industries

Water management



Our services



C2Lab

Interactive workshops to meet up, establish new collaborations and develop project roadmaps.





Clusters meet Regions

Work on strengthening European regional industrial ecosystems



Matchmaking Events

Team up with other cluster organisations and find new collaboration opportunities

Our services



EU Cluster Conference

Your forum to foster mutual learning and the exchange of information





Cluster Booster Academy

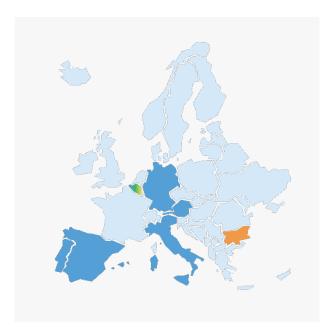
Work on strengthening European regional industrial ecosystems



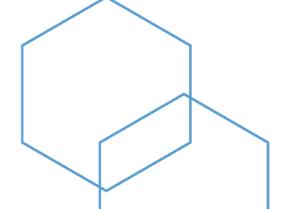
EU Clusters Talks

Your weekly opportunity to exchange knowledge and discuss

Clusters events in 2024



- **EU Clusters Talks**: 23 online webinars
- Cluster Booster Academy: 2 online events and 1 in-person
- Clusters meet Regions: 6 in-person events
- Matchmaking Events: 8 in-person event
- **EU Cluster Conference**: 1 in-person event
- C2Lab: 2 in-person events





Our services

Detailed information

on the European Cluster Partnerships and a partner search facility, where cluster organisations can find potential partners

The ECCP newsletter

The largest information hub offering the latest news and open calls to a broad community







Event calendar

An extensive calendar of ECCP and European cluster partners' events, webinars and trainings

International cooperation pages

including profiles of selected countries of strategic interest and a technical assistance facility







Up-to-date information on key policy areas of the European Commission

green and digital policy, social economy, economy resilience and industrial ecosystems

An extensive knowledge database

featuring a mapping of regional, national, international and sectoral cluster networks, toolkits and publications



ECCP General discussion group on LinkedIn

- Knowledge Sharing: dive into discussions where you can share your best practices and gain valuable insight
- Collaboration opportunities: connect with ECCP members
- Stay up-to-date: weekly ECCP updates in one place









- The knowledge hub for energy and resource efficiency, and emission reduction in European businesses
- Where you find practical examples, tools and useful points of contact to support businesses transitioning towards greener practices

Green Transition Support



Trend Universe



- Get insights into the future to help build strategic competitive advantages
- Better understand future trends and their impact on your cluster organisation
- Explore relevant trends from 14 different industrial ecosystems
- View relevant trend assessments from other clusters and global data

NOW OPEN TO EVERYONE!





C2Lab: Join the workshop to set up your next project!



<u>Watch online the</u> recorded Info Session

The European Cluster Collaboration Platform, in collaboration with the French Association of Pôles de Compétitivité (AFPC), organises the next edition of the **Cluster Collaboration Labs in Strasbourg, France, on 25-26 September 2023**.

The <u>C2Lab</u> is a **workshop-style event** where you will have the opportunity to **meet new partners, discuss your project ideas, and initiate collaboration** – for example to apply together for a European call. You can either join with a concrete project proposal or offer your expertise and knowledge by joining others.



Apply for the next Cluster Booster Academy

The <u>Academy</u> will involve up to **50 participants** and will run for **5 days** in a hybrid format including an individual coaching session in between:

3 days of online training sessions:

6 November: from 10 AM to 2 PM CET 11 November: from 10 AM to 2 PM CET

15 November: from 10 AM to 2 PM CET

1 coaching session to be scheduled individually

2 days of in-person training sessions: 3-4 March 2025, hosted at the Warsaw University of Technology

DEADLINE: 17 October 2024



- 1. Provide **learning opportunities for cluster managers** to further develop their skills
- 2. Meet the needs of European cluster management teams in their **daily work**
- 3. Offer cluster management teams the chance to learn from each other's experiences
- 4. Provide the opportunity to co-shape **new European value chains**
- 5. Support cluster management teams and stakeholders in understanding and **contributing to the European policies and programmes**
- 6. Help in developing better policy related to clusters
- 7. Improve the **skills of clusters' staff** thanks to a "train the trainers" approach by disseminating their knowledge further



Save the date for the upcoming Clusters meet Regions!

We invite you to join our "Clusters meet Regions" – transnational events that bring together **clusters and policymakers** at the local, regional, and national levels, with the aim of strengthening the industrial ecosystem in a selected host region.

The events facilitate the implementation of good practices where clusters play an active role in regional economies and are drivers for economic transition, and to create and promote collaboration between clusters and regional stakeholders for the industrial development of the regions.





Apply for EU-India Matchmaking



An EU delegation of clusters and SMEs will travel to Bengaluru, India, for a <u>matchmaking event</u> in the context of the <u>Bengaluru Tech Summit 2024</u> which will be held on **19-21 November 2024**.

The event will bring together cluster organisations and SMEs from the European Union (EU), non-EU countries participating in the Single Market Programme/COSME Strand, and India. It will provide participants an excellent chance to promote Cluster to Cluster (C2C), Cluster to Business (C2B), and Business to Business (B2B) collaborations.

Focus areas: Biotech, Digital, Green Tech, Advanced Manufacturing





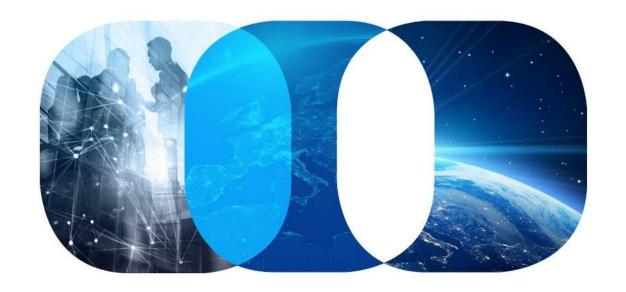
Visit our website And follow us social media



European Cluster Collaboration Platform

#ECCP





EUROPEAN **CLUSTERS ALLIANCE**

Antonio Novo Guerrero

antonio.novo@clustersalliance.eu

+34 650410080



@AlliedClusters



in @European Clusters Alliance



@EuropeanClustersAlliance